

# Iain Guthrie Osgood

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CV Date: June 2016

## ACADEMIC POSITIONS

**University of Michigan**, Ann Arbor, MI  
Assistant Professor, Department of Political Science, 2013-

## EDUCATION

**Harvard University**, Cambridge MA  
PhD Government, May 2013  
AM Statistics, November 2011

**SOAS University of London**, London UK  
MSc Middle East Politics, June 2004

**Cornell University**, Ithaca NY  
BA Government, May 2003

## PUBLISHED ARTICLES

"The Breakdown of Industrial Opposition to Trade: Firms, Product Variety and Reciprocal Liberalization." *Accepted for publication, World Politics.*

"Differentiated Products, Divided Industries: Firm Preferences over Trade Liberalization." *Accepted for publication, Economics and Politics.*

"The Charmed Life of Superstar Exporters: Firms and Trade Policy in Costa Rica." With Dustin Tingley, Thomas Bernauer, In Song Kim, Helen Milner, and Gabriele Spilker. *Accepted for publication, The Journal of Politics.*

## WORK in PROGRESS

"Escape Through Exports? Women-Owned Enterprises, Domestic Discrimination, and Global Markets." With Margaret Peters. *Under review.*

"Globalizing the Supply Chain: Firm and Industrial Support for US Trade Agreements." *Under review.*

"The Best Defense is Temporary Protection."

WORK IN PROGRESS CONT. "The Multidimensional Design of International Institutions: A Conjoint Analysis of the Preferences of Firms." With In Song Kim, Thomas Bernauer, Helen Milner, Gabriele Spilker, and Dustin Tingley. *Under review*.

"United or Divided in Lobbying for Trade Agreements? The Role of Variation in Global Engagement."

"Determining Trade Policy with Divided Industries."

TEACHING Political Science 369: International Economic Relations  
 Fall 2013, Undergraduate Lecture  
 Fall 2015, Undergraduate Lecture

Political Science 498: Politics of International Trade  
 Fall 2013, Undergraduate Seminar  
 Fall 2014, Undergraduate Seminar

Political Science 598: Mathematics for Political Scientists  
 Fall 2014: Graduate Lecture  
 Fall 2015: Graduate Lecture

Political Science 688.004: Politics of International Trade  
 Fall 2013, Graduate Seminar

CONFERENCE PAPERS "The Best Defense is Temporary Protection." MPSA Conference, April 2016.

"The Charmed Life of Superstar Exporters: Firms and Trade Policy in Costa Rica." With Dustin Tingley, Thomas Bernauer, Insong Kim, Helen Milner, and Gabriele Spilker. IPES Conference, November 2015.

"Globalizing the Supply Chain: FDI, Intermediates and Firm Support for Trade." APSA Conference, September 2015.

"Escape Through Exports? Women-Owned Enterprises, Domestic Discrimination, and Global Markets." With Margaret Peters. APSA Conference, September 2015.

"Divided Industries in the Fight for Two US Free Trade Agreements." MIPSAs Conference, October 2014.

CONFERENCE  
PAPERS CONT.

"Escape Through Exports? Women-Owned Enterprises, Domestic Discrimination, and Global Markets" MPSA Conference, Scheduled April 2014.

"Divided Industries with Global Production and Sourcing" MPSA Conference, Scheduled April 2014.

"Divided Industries in the Fight for Two US Free Trade Agreements." IPES Conference, October 2013.

"Resistance at Home and Allies Abroad: Firms, Industry Associations and Support for Trade." APSA Conference, Scheduled September 2013.

"Determining Trade Policy with Divided Industries." MPSA Conference, April 2013.

"Product Differentiation, Intra-Industry Heterogeneity and Preferences over Trade Policy." MPSA Conference, April 2012.

FELLOWSHIPS  
AND AWARDS

Rackham Summer Research Grants Program, Summer 2014  
Rackham Graduate School, Univ. of Michigan, with Jason Davis

The Senator Charles Sumner Dissertation Prize  
Department of Government, Harvard University, May 2013.

WCFIA Dissertation Completion Fellowship  
Complete stipend and tuition for academic year, 2012-13.

Graduate Student Associate, WCFIA, 2009-2011 and 2012-13.

Derek Bok Center Certificate of Distinction in Teaching  
Government 2001 (Spring 2010); Government 2000 (Fall 2009);  
Social Analysis 46 (Fall 2009); Social Analysis 46 (Spring 2009).

GSA Research Grant, WCFIA, 2010 and 2011.

IQSS Research Grant, 2010-2011.

Political Economy Fellowship, IQSS, 2008-2009  
One semester tuition and stipend.

Harvard Graduate School of Arts and Sciences Fellowship  
Graduate fellowship for 4 years, tuition and stipend, 2006-11.

GRADUATE TEACHING	<p>Government 2001: Advanced Quantitative Research Methodology TF, Spring 2010, for Prof. Gary King</p> <p>Government 2000: Introduction to Quantitative Methods TF, Fall 2009, for Prof. Adam Glynn</p> <p>SA 46: Thinking About Politics, A Rational Choice Approach TF, Fall 2009, for Prof. Ken Shepsle TF, Spring 2008, for Prof. Ken Shepsle</p> <p>HS A-51: The Modern World Economy, 1873-2000 TF, Fall 2008, for Prof. Jeff Frieden</p> <p>Government 1740: International Law TF, Summer 2008, for Prof. Beth Simmons TF, Fall 2007, for Prof. Beth Simmons</p>
DISSERTATION COMMITTEES	<p>Timm Betz. PhD, 2015. Texas A&amp;M. Ibrahim Gunay. PhD, 2016. SUNY Albany. Adrian Shin. PhD, 2016. University of Colorado Boulder. Maiko Heller. PhD Candidate, University of Michigan. Alton Worthington. PhD Candidate, University of Michigan. Jason Davis. PhD Candidate, University of Michigan.</p>
OTHER WRITINGS	<p>"Answer Key" for <i>Analyzing Politics: Rationality, Behavior and Institutions</i>, 2nd ed. Kenneth A. Shepsle. WW Norton &amp; Company. 2010.</p>
LANGUAGES	<p>Modern Standard Arabic; Egyptian Colloquial Arabic Advanced Certificate in MSA, ALI, AUC, 2005-6. Diploma in Communicative Arabic, SOAS, 2004-5.</p>
RESEARCH ASSISTANCE	<p>Research Assistant for Prof. Kenneth Shepsle. Research on development of problems and discussion questions for <i>Analyzing Politics: Rationality, Behavior and Institutions</i>, 2nd ed.</p>